

# Open Source Matters, Inc

## Profit and Loss by Class

July 2024 - June 2025

|                                                      | BOARD OF DIR         | OPERATIONS        | OUTREACH            | PRODUCTION        | TOTAL                |
|------------------------------------------------------|----------------------|-------------------|---------------------|-------------------|----------------------|
| Income                                               |                      |                   |                     |                   |                      |
| 4021 Event Sponsorship                               |                      |                   |                     |                   | \$0.00               |
| 4023 Pizza Bugs and Fun                              |                      |                   | 2,100.00            |                   | \$2,100.00           |
| <b>Total 4021 Event Sponsorship</b>                  |                      |                   | <b>2,100.00</b>     |                   | <b>\$2,100.00</b>    |
| 4022 Non-event Sponsorship                           |                      |                   |                     |                   | \$0.00               |
| Community Sponsorships                               |                      |                   |                     | 3,603.32          | \$3,603.32           |
| <b>Total 4022 Non-event Sponsorship</b>              |                      |                   |                     | <b>3,603.32</b>   | <b>\$3,603.32</b>    |
| 4210 Corporate / Business Accounts                   |                      | 1,424.73          |                     |                   | \$1,424.73           |
| 5410 Books & Royalties                               |                      |                   | 26.65               |                   | \$26.65              |
| 5450 Advertising Income                              | 8,412.58             |                   |                     |                   | \$8,412.58           |
| <b>Total Income</b>                                  | <b>\$8,412.58</b>    | <b>\$1,424.73</b> | <b>\$2,126.65</b>   | <b>\$3,603.32</b> | <b>\$15,567.28</b>   |
| GROSS PROFIT                                         | <b>\$8,412.58</b>    | <b>\$1,424.73</b> | <b>\$2,126.65</b>   | <b>\$3,603.32</b> | <b>\$15,567.28</b>   |
| Expenses                                             |                      |                   |                     |                   |                      |
| 6085-01 Office/General Administrative Expenses       | 296.28               |                   |                     |                   | \$296.28             |
| 7500 Legal & Professional Fees                       |                      |                   |                     |                   | \$0.00               |
| 7505 501c3 Setup Costs                               | 572.75               |                   |                     |                   | \$572.75             |
| 7520 Accounting                                      | 12,214.09            |                   |                     |                   | \$12,214.09          |
| 7530 Legal                                           | 1,627.79             |                   |                     |                   | \$1,627.79           |
| 7540 Prof Fees - Other                               | 53.11                |                   |                     |                   | \$53.11              |
| <b>Total 7500 Legal &amp; Professional Fees</b>      | <b>14,467.74</b>     |                   |                     |                   | <b>\$14,467.74</b>   |
| 8110 Supplies & Software                             | 130.52               | 79.00             |                     |                   | \$209.52             |
| 8140 Shipping, Freight & Delivery                    | 9.37                 |                   |                     |                   | \$9.37               |
| 8150 Mailing Services                                | 3,594.08             |                   |                     |                   | \$3,594.08           |
| 8308 Travel Meals                                    |                      |                   |                     |                   | \$0.00               |
| 8309 Food for PBF                                    |                      |                   | 613.33              |                   | \$613.33             |
| <b>Total 8308 Travel Meals</b>                       |                      |                   | <b>613.33</b>       |                   | <b>\$613.33</b>      |
| 8310 Travel                                          | -233.05              |                   |                     | 2,700.56          | \$2,467.51           |
| 8320 Conferences, conventions, meetings              |                      |                   |                     |                   | \$0.00               |
| 8321 Event Support                                   |                      |                   | 1,000.00            |                   | \$1,000.00           |
| <b>Total 8320 Conferences, conventions, meetings</b> |                      |                   | <b>1,000.00</b>     |                   | <b>\$1,000.00</b>    |
| 8505 Bank Charges                                    | 29.75                |                   |                     |                   | \$29.75              |
| 8507 PayPal/Merchant Fees                            | 49.35                |                   | 97.77               | 62.76             | \$209.88             |
| 8520 Insurance                                       | 3,376.00             |                   |                     |                   | \$3,376.00           |
| 8560 Outside Computer Services                       |                      | 1,388.80          | 482.28              |                   | \$1,871.08           |
| 8570 Advertising Expense                             |                      |                   | 1,133.19            |                   | \$1,133.19           |
| <b>Total Expenses</b>                                | <b>\$21,720.04</b>   | <b>\$1,467.80</b> | <b>\$3,326.57</b>   | <b>\$2,763.32</b> | <b>\$29,277.73</b>   |
| NET OPERATING INCOME                                 | <b>\$ -13,307.46</b> | <b>\$ -43.07</b>  | <b>\$ -1,199.92</b> | <b>\$840.00</b>   | <b>\$ -13,710.45</b> |
| Other Income                                         |                      |                   |                     |                   |                      |
| 5310 Interest Earned                                 | 2,468.27             |                   |                     |                   | \$2,468.27           |
| <b>Total Other Income</b>                            | <b>\$2,468.27</b>    | <b>\$0.00</b>     | <b>\$0.00</b>       | <b>\$0.00</b>     | <b>\$2,468.27</b>    |
| NET OTHER INCOME                                     | <b>\$2,468.27</b>    | <b>\$0.00</b>     | <b>\$0.00</b>       | <b>\$0.00</b>     | <b>\$2,468.27</b>    |
| NET INCOME                                           | <b>\$ -10,839.19</b> | <b>\$ -43.07</b>  | <b>\$ -1,199.92</b> | <b>\$840.00</b>   | <b>\$ -11,242.18</b> |