

Open Source Matters, Inc

PROFIT AND LOSS

January - December 2016

	TOTAL
Income	
4010 Individual Donors	910.00
4021 Event Sponsorship	107,936.61
4022 Non-event Sponsorship	2,000.00
Other Non-Event Sponsorship	44,750.00
Total 4022 Non-event Sponsorship	46,750.00
5415 Non-Inventory Sales	2,658.19
5450 Advertising Income	24,338.92
5461 Cloud Access Affiliate Rev	227,339.64
5490 Other Income	26,609.84
Total Income	\$436,543.20
GROSS PROFIT	\$436,543.20
Expenses	
6085-01 Office/General Administrative Expenses	2,222.77
7500 Legal & Professional Fees	
7520 Accounting	21,525.00
7530 Legal	70,135.85
Total 7500 Legal & Professional Fees	91,660.85
8140 Shipping, Freight & Delivery	803.44
8150 Mailing Services	695.22
8170 Printing & Copying	2,850.50
8310 Travel	60,934.90
8320 Conferences, conventions, meetings	226,075.94
8505 Bank Charges	5,411.80
8560 Outside Computer Services	3,501.24
8570 Advertising Expense	8,641.65
8630 Taxes & Licenses	4,892.00
Total Expenses	\$407,690.31
NET OPERATING INCOME	\$28,852.89
Other Income	
5310 Interest Earned	518.09
Total Other Income	\$518.09
Other Expenses	
8270 Depreciation	1,851.00
Total Other Expenses	\$1,851.00
NET OTHER INCOME	\$ -1,332.91
NET INCOME	\$27,519.98