

**Open Source Matters, Inc**  
**Budget vs. Actuals - FY2014**  
 January - December 2014

	Total			
	Actual	Budget	over Budget	% of Budget
<b>Income</b>				
4010 Individual Donors	104.48	1,500.00	-1,395.52	6.97%
4021 Event Sponsorship	37,601.43	70,000.00	-32,398.57	53.72%
4022 Non-event Sponsorship	144,600.00	188,000.00	-43,400.00	76.91%
4210 Corporate / Business Accounts	4,000.00		4,000.00	
5410 Books & Royalties	-849.79	25,000.00	-25,849.79	-3.40%
5450 Advertising Income	155,357.24	170,000.00	-14,642.76	91.39%
5461 Demo Site Affiliate Rev	99,903.72	125,000.00	-25,096.28	79.92%
5462 Joomla.com Affiliate Rev		125,000.00	-125,000.00	0.00%
5490 Other Income	1,105.87		1,105.87	
5810 Conference Registration	3,247.52	60,000.00	-56,752.48	5.41%
5999 Unapplied Cash Payment Income	11,869.31		11,869.31	
Sales of Product Income	366.40		366.40	
<b>Total Income</b>	<b>\$ 457,306.18</b>	<b>\$ 764,500.00</b>	<b>-\$ 307,193.82</b>	<b>59.82%</b>
<b>Gross Profit</b>	<b>\$ 457,306.18</b>	<b>\$ 764,500.00</b>	<b>-\$ 307,193.82</b>	<b>59.82%</b>
<b>Expenses</b>				
6085-01 Office/General Administrative Expenses	30.22		30.22	
7015 Inovation Fund		76,510.00	-76,510.00	0.00%
7500 Legal & Professional Fees			0.00	
7520 Accounting	2,712.50	10,000.00	-7,287.50	27.13%
7530 Legal	75,189.21	44,000.00	31,189.21	170.88%
7540 Consulting	3,000.00	92,000.00	-89,000.00	3.26%
7550 Temporary Help	15,224.21	85,500.00	-70,275.79	17.81%
<b>Total 7500 Legal &amp; Professional Fees</b>	<b>\$ 96,125.92</b>	<b>\$ 231,500.00</b>	<b>-\$ 135,374.08</b>	<b>41.52%</b>
8110 Supplies & Materials		15,300.00	-15,300.00	0.00%
8140 Shipping, Freight & Delivery	217.48		217.48	
8150 Mailing Services	530.74	1,000.00	-469.26	53.07%
8170 Printing & Copying	8,646.52	15,000.00	-6,353.48	57.64%
8310 Travel	213,011.63	293,800.00	-80,788.37	72.50%

